



December 21, 2020

To Our Customers,

Effective Monday, February 1, 2021, USG will increase prices on the following products:

- Commercial and Retail ceiling panels will increase 7 - 9%
  - Including Mineral Wool panels, Fiberglass panels and Gypsum Lay-In panels (GLIP)
  - A small subset of panels will increase more than 9%. Please consult your individual price lists for details
- All Commercial and Retail suspension systems will increase 10% (including drywall suspension systems)

Grid shipments will be managed as necessary to ensure an equitable distribution. If you have questions about escalation guidelines, please contact your sales representative. As always, we appreciate your business, and look forward to our continued partnership.

Sincerely,

A handwritten signature in black ink, appearing to read "Matthew C. Kelly". The signature is fluid and cursive.

Vice President Sales  
USG Ceilings

## **COVERAGE AREA**

All United States



December 21, 2020

To Our Customers,

Effective Monday, February 1, 2021, USG will increase prices on the following products:

- All Specialty Ceilings will increase in the US up to 10%
  - Includes USG Specialty
  - Includes USG Ceilings Plus – Custom
  - Includes USG Ceilings Plus – Design Solutions

If you have questions about escalation guidelines, please contact your sales representative. As always, we appreciate your business, and look forward to our continued partnership.

Sincerely,

A handwritten signature in black ink, appearing to read "Matthew C. Kelly". The signature is fluid and cursive, written in a professional style.

Vice President Sales  
USG Ceilings

**COVERAGE AREA**

All United States